



DON'T JUST TELL THEM, SHOW THEM

MAKING THE CASE WITH DATA

GAIE WINTER 2016, CALLAWAY GARDENS

MAGGIE MILLER, GEORGIA TECH

HELLO!

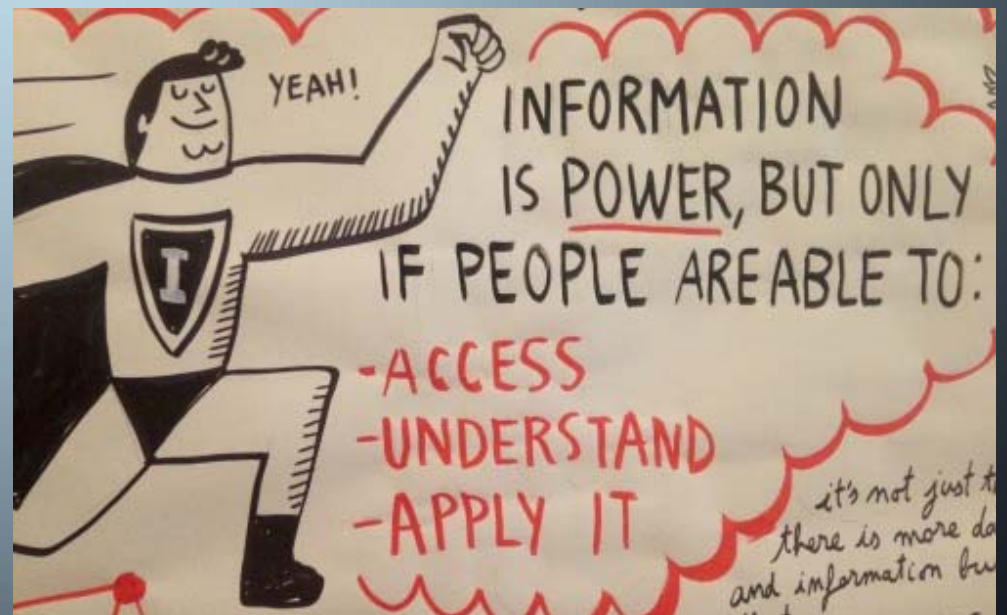


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OVERVIEW

- I. What we are doing with data
- II. The How To's – some logistical tips
- III. Next Steps



WHAT WE ARE DOING NOW

(INFO FROM REGION VII CONFERENCE CO-PRESENTERS)

- **Clemson**

- One page Handout – distributed to all stakeholders (inforgram-style)
- Live Data Visualization (through Terradotta) – in progress for implementation

- **Wofford**

- Board Report – 3x per year, National Survey for Student Engagement, January Term Reporting
- “Just the Facts” – useful for prospective students

- **University of South Carolina**

- Annual University-wide Report
- Distributed to deans of each department, provosts, president, and other stakeholders/donors

WHAT WE ARE DOING NOW

- Georgia Tech
 - Annual reports by college (6) include info on study abroad, interns abroad, international students & scholars and the International Plan (degree-designator program).
 - One page of GT-wide information on the back of each report.
 - Front page 'talking points' –
 - Separate one-page report summary.
 - Distributed to deans, provosts, president, key faculty & staff.
 - Considerable time spent creating - an initial investment is worth it!

WHAT ARE *YOU* DOING?

- Let's share -

THE HOW TO'S - THINKING ABOUT YOUR DATA

- Where is your data housed? Can you access it? And if not, can someone help you put it into Excel?
- Start with more than you think you need
- Get cozy with your data. What do you have?
- Break it up!

[illegible]

HOW TO'S: SOME THINGS TO CONSIDER

- Participants vs. terms abroad / intern & study / going abroad twice in a year
- Multiple locations / countries visited / Regions?
- International students? (Open Doors)
- CIP codes
- WHEN you pull the data
- Start conversations with those on your campus who work with data (Institutional Research and Planning)

HOW TO'S: PIVOT TABLES CHANGED MY LIFE

1. Your data



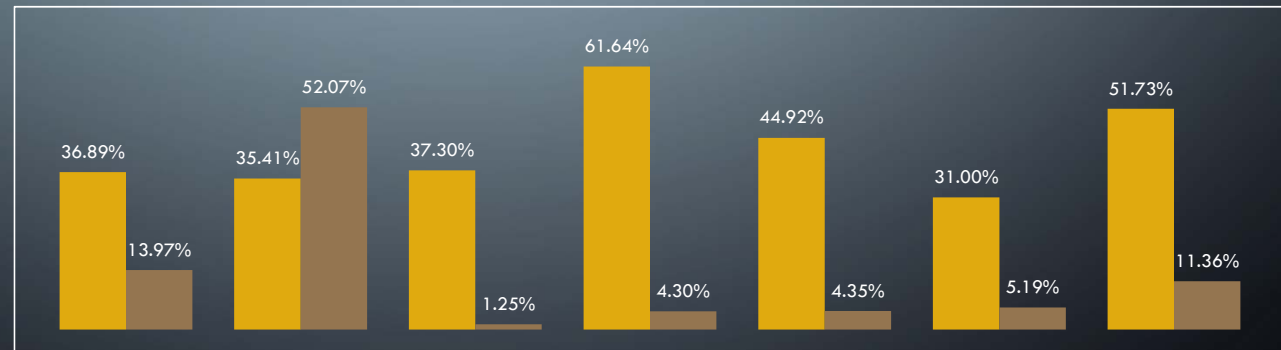
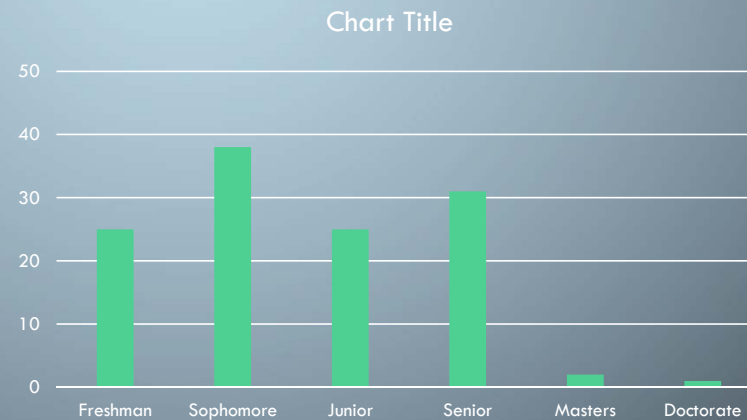
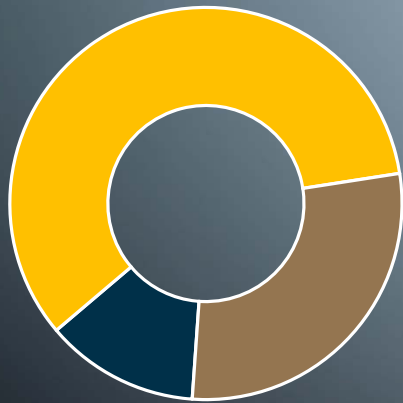
2. Your data in a pivot table



1 black kitten
1 black and white kitten
176 Miaows

HOW TO'S: CREATING DATA VISUALIZATIONS

- Excel makes great graphs!



HOW TO'S: BRANDING

<http://www.comm.gatech.edu/resources>

Creative Services

Brand Messaging



Communicators are encouraged to integrate our key brand messages into their internal and external communications.

[Brand Messaging Guide](#)

Visual Identity



Downloadable logos, fonts, color swatches, and PowerPoint templates for Georgia Tech brands. Trademark usage permission form.

[Visual Identity Guide](#)

Photo & Video Resources



Image and video databases; photographer/videographer request form; model release forms; and video standards.

Editorial & Writing Guidelines



Georgia Tech's editorial style guide and boilerplate copy.

Official Colors



White

No Pantone Number
CMYK 0c • 0m • 0y • 0k
WEB #FFFFFF



Georgia Tech Gold

Pantone 874
CMYK 30c • 45m • 68y • 12k
WEB #C59353

Official Accent Colors



Buzz Gold

Pantone 124 coated (including matte)
Pantone 7406 uncoated
CMYK 0c • 30m • 100y • 5k
WEB #EEB211



Georgia Tech Navy

Pantone 539
CMYK 100c • 51m • 0y • 68k
WEB #00254c

HOW TO'S: CREATING DATA VISUALIZATIONS

- Use your resources
 - Publishing Software: Adobe Creative Suite, Publisher, Powerpoint if you plan to do print – you can learn a lot from Google!
 - Online templates (infogr.am or venngage.com)
 - Sample https://infogr.am/copy_copy_top_10shows_on_abc
 - Sample <http://www.iie.org/research-and-publications/open-doors/data/international-students/infographic>
 - Often your library staff or continuing development office will offer courses you can take.
 - Lynda.com

NEXT STEPS: GETTING STARTED OR TAKING IT TO THE NEXT LEVEL?

- Starting from scratch?
 - Open Doors!
- Doing annual reports?
 - Consider incorporating more visualizations
- Already doing visualizations?
 - What about self-service data online?

Participation in International Programs

OIE Office of International Education

2010-2011

Program Name	CoA Participants	CoC Participants	CoE Participants	CoM Participants	CoS Participants	IAC Participants	Total Participants
Architecture Senior Year in Paris	1	0	10	0	2	0	13
Argentina/Brazil Summer Program	1	2	5	1	4	1	14
Barcelona Summer Program	8	1	44	4	1	4	62
Beijing/Singapore Summer Program	0	0	17	2	0	7	26
Bucarest Study/Work Abroad Program	0	2	2	0	0	0	4
Brussels Summer Program (EU & Transatlantic Relations)	0	3	6	0	1	5	15
Budapest Study Abroad-Leadership & Social Entrepreneurship	0	0	1	1	0	3	5
Building Construction in Paris Summer Program	0	0	10	0	1	0	11
ChBE Summer Program at Imperial College London	0	0	1	0	0	8	9
China Summer Program	9	14	14	9	0	3	49
Chinese LBAT	1	1	11	5	1	7	26
Exchange Program-Asia	4	1	24	6	2	3	40
Exchange Program-Europe	2	4	15	8	10	5	44
Exchange Program-Latin America	0	0	1	2	2	3	8
Exchange Program-Middle East	0	0	4	1	1	1	7
Exchange Program-North America	0	0	1	0	0	0	1
Exchange Program-Pacific	1	2	6	1	0	0	10
French LBAT	3	1	12	1	2	1	20
German LBAT	3	3	10	3	4	2	25
GT Lorraine Graduate Program	0	0	8	0	0	0	8
GT Lorraine Undergraduate Program	31	16	147	87	0	23	304
GT Shanghai Graduate Program	0	0	5	0	0	0	5
Healthcare Industries in Spain	1	6	6	3	4	2	22
History of Art & Architecture in Greece & Italy	1	0	13	1	3	2	20
Intensive Summer Russian in Moscow (Spring Track)	0	2	3	0	1	0	6
International Academic Project	0	0	96	1	0	0	99
KAIST Study/Work Abroad Program	0	0	2	0	0	0	2
Korean LBAT	0	0	1	1	3	2	7
LCC Summer Program in Italian Film Studies	1	0	10	2	2	2	17
MBA International Practicum	0	0	29	0	0	0	29
Modern Architecture and the Modern City	0	0	9	0	1	0	10
Non-GT Program	0	2	13	9	1	5	30
NTU Study/Work Abroad Program	0	0	1	0	0	0	1

https://tableau.ahc.umn.edu/t/lac/views/CollegiateReports_2/CollegeDashboard?:embed=y&:display_count=no&:showVizHome=no

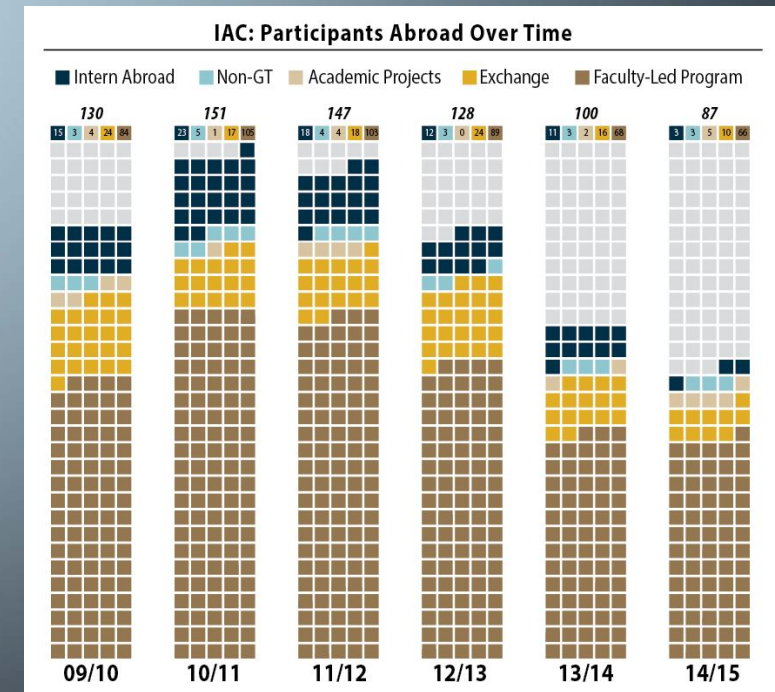
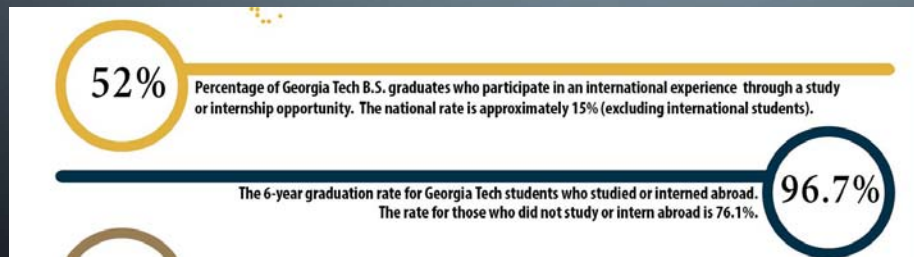
NEXT STEPS: WHO GETS THIS INFO?

- Who are the most important stakeholders at your institution for international education? Who needs to have more information?
Who are you not reaching?
- Considering the above questions may help you determine which information to include in your reports.

NEXT STEPS: EXAMPLES OF BENEFITS

- Georgia Tech

- Deans take notice!
- Increase general awareness of international education and contributions
 - Contributions being financial (economic impact); recognition (awards: Simon, Heiskell); or value added to students (impact on graduation rates)



NEXT STEPS: EXAMPLES OF BENEFITS

- Wofford
 - Attractive piece for prospective students
 - Higher Administration can use data to show growth/positive benefits to the Board of Trustees, alumni, donors, etc.
 - Higher retention rates
 - Opportunities for faculty

A vertical poster for Wofford International Programs. At the top, it features two statistics: 56% (with an airplane icon) and 47% (with a flask icon). Below these, the text reads 'OF THE CLASS OF 2014 STUDIED ABROAD (38% OF THOSE STUDIED ABROAD MORE THAN ONCE)' and 'OF STUDENTS WHO STUDIED ABROAD IN THE CLASS OF 2014 MAJORED IN STEM AREAS'. The main title 'TRAVEL+LEARN' is in a bold, black box. Below this, it says 'EMBARK ON THE JOURNEY OF YOUR LIFE'. Two columns of text follow: 'WE AWARD APPROXIMATELY \$40,000 ANNUALLY IN WOFFORD TRAVEL GRANTS' and 'THE STARTING SALARY FOR STUDY ABROAD ALUMS IS \$7,000 MORE THAN AVERAGE COLLEGE GRADUATES'. Then, it states 'PARTICIPATION IN JANUARY LANGUAGE PROGRAMS HAS' followed by 'TRIPLIED' in large letters with hand icons pointing to it, and 'WITH THE CREATION OF THE 21ST CENTURY BOARDING PASS'. Below that, it says 'LET US BREAK IT DOWN FOR YOU:' followed by '400+ PROGRAMS' and '70+ COUNTRIES'. The next section says 'FOURTH' in large letters with a trophy icon, followed by 'IN THE NATION FOR STUDENTS EARNING CREDIT ABROAD (THAT MEANS WE'RE PRETTY AWESOME)'. At the bottom, it includes a Twitter handle '@WOCOSTUDYABROAD', the website 'WOFFORD.EDU/INTERNATIONALPROGRAMS', and the Wofford logo with the tagline 'It's your world.' and the text 'INTERNATIONAL PROGRAMS'.

✈️ **56%** **47%** 🧪
OF THE CLASS OF 2014 STUDIED ABROAD (38% OF THOSE STUDIED ABROAD MORE THAN ONCE) OF STUDENTS WHO STUDIED ABROAD IN THE CLASS OF 2014 MAJORED IN STEM AREAS

TRAVEL+LEARN
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PARTICIPATION IN JANUARY LANGUAGE PROGRAMS HAS **TRIPLIED** WITH THE CREATION OF THE 21ST CENTURY BOARDING PASS

LET US BREAK IT DOWN FOR YOU:
400+ PROGRAMS **70+** COUNTRIES

FOURTH IN THE NATION FOR STUDENTS EARNING CREDIT ABROAD (THAT MEANS WE'RE PRETTY AWESOME) 🏆

🐦 GET TWEET HAPPY @WOCOSTUDYABROAD
WOFFORD.EDU/INTERNATIONALPROGRAMS

W WOFFORD It's your world. | **INTERNATIONAL PROGRAMS**

RESOURCES

- GT's Dean's Reports at <http://oie.gatech.edu/content/international-education-reports>
- Making Data Meaningful: <http://www.unecce.org/stats/documents/writing/>
- Infographic websites: <https://infoqr.am/>, <https://venngage.com/>
- NAFSA: http://www.nafsa.org/Attend_Events/Online/e-Learning_Seminars/Mining_and_Analyzing_Data_for_Effective_Education_Abroad_Decisionmaking/ (Brook Blahnik – Univ of Minn)